

# 860

## NPG Purchase Order Change

### Functional Group=PC

**Purpose:** This Draft Standard for Trial Use contains the format and establishes the data contents of the Purchase Order Change Request - Buyer Initiated Transaction Set (860) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide the information required for the customary and established business and industry practice relative to a purchase order change. This transaction can be used: (1) by a buyer to request a change to a previously submitted purchase order or (2) by a buyer to confirm acceptance of a purchase order change initiated by the seller or by mutual agreement of the two parties.

**Heading:**

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
	ISA	Interchange Control Header	M	1			Used
	GS	Functional Group Header	M	1			Used
010	ST	Transaction Set Header	M	1			Must use
020	BCH	Beginning Segment for Purchase Order Change	M	1			Must use
040	CUR	Currency	O	1			Used
050	REF	Reference Identification	M	>1			Used
060	PER	Administrative Communications Contact	O	3			Used
080	FOB	F.O.B. Related Instructions	O	>1			Used
130	ITD	Terms of Sale/Deferred Terms of Sale	O	5			Used
150	DTM	Date/Time Reference	O	10			Used
220	PKG	Marking, Packaging, Loading	O	200			Used
240	TD5	Carrier Details (Routing Sequence/Transit Time)	O	12			Used

<u>LOOP ID - N9</u>					<u>1000</u>		
285	N9	Reference Identification	O	1			Used
290	MSG	Message Text	O	1000			Used

<u>LOOP ID - N1</u>					<u>200</u>		
300	N1	Name	M	1			Must use

**Detail:**

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
<u>LOOP ID - POC</u>						<u>&gt;1</u>	
010	POC	Line Item Change	O	1			Used
040	CTP	Pricing Information	O	>1			Used
<u>LOOP ID - PID</u>						<u>1000</u>	
050	PID	Product/Item Description	O	1			Must use
100	REF	Reference Identification	O	>1			Used
<u>LOOP ID - SAC</u>						<u>25</u>	
130	SAC	Service, Promotion, Allowance, or Charge Information	O	1			Must use
190	SDQ	Destination Quantity	O	500			Used
<u>LOOP ID - N1</u>						<u>200</u>	
340	N1	Name	O	1			Used

**Summary:**

<u>Pos</u>	<u>Id</u>	<u>Segment Name</u>	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>
<u>LOOP ID - CTT</u>						<u>1</u>	<u>N3/010L</u>

010	CTT	Transaction Totals	O	1	N3/010	Used
030	SE	Transaction Set Trailer	M	1		Must use
	GE	Functional Group Trailer	M	1		Used
	IEA	Interchange Control Trailer	M	1		Used

**Note:**

*Nordstrom Preferred Values:*

*Subelement Separator. ISA16: Hex 6E*

*Element Separator: Hex 5C*

*Segment Terminator: Hex A1*

*Nordstrom will send the 860 transaction when a change has been made to a value on a purchase order that was previously transmitted via EDI. Each 860 will always contain the following segments:*

```

ISA
      GS
            ST
                    BCH
                    REF/DP
                    REF/IA
                    REF/ZZ
                    PER/FB
                    N1/SU
                    CTT
            SE
      GE
IEA
    
```

*Header Level Changes:*

*Other than the above listed Header segments, you will receive only those segments that contain changes to the original values. For example, you will only receive the FOB segment if one of the values in that segment has changed.*

*Detail Level Changes:*

*Nordstrom will always transmit the following detail level segments:*

```

          POC
          PID/08
          PID/73
          PID/74
    
```

*All other values will be transmitted only if changes have been made to the original values. The SDQ segment will be sent for all detail level changes except for when an item is being deleted or a PO is cancelled.*

*POC02 values:*

*The POC02 value (AI – Add Item, CA – Changes to Line Item, DI – Delete Item, PC – Price Change) which best describes the action being taken will be sent. The price change code will take precedence over all other codes. For example, if both a price change and a quantity increase have occurred, Nordstrom will send the value of PC (price change) in the POC02. If just a quantity increase has occurred, Nordstrom will send the value of CA (Change to Line Item).*

*See Appendix A at the end of this document for detailed examples.*

**\*\* 997 \*\***

*Nordstrom requires a 997 (functional Acknowledgment) be returned by the vendor within 48 hours of Nordstrom's sending the 860 document. This is very important. If Nordstrom does not receive the 997 within 48 hours, we will have to contact your company to confirm receipt of the file. This causes additional work on the part of Nordstrom.*

# ISA Interchange Control Header

<b>Pos:</b>	<b>Max: 1</b>
<b>Heading - Mandatory</b>	
<b>Loop: N/A</b>	<b>Elements: 16</b>

**User Option (Usage):** Used

**Purpose:** To start and identify an interchange of zero or more functional groups and interchange-related control segments

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
ISA01	I01	<b>Authorization Information Qualifier</b> <b>Description:</b> Code to identify the type of information in the Authorization Information  <b>Code</b> <b>Name</b> 00                  No Authorization Information Present (No Meaningful Information in I02)	M	ID	2/2	Must use
ISA02	I02	<b>Authorization Information</b> <b>Description:</b> Information used for additional identification or authorization of the interchange sender or the data in the interchange; the type of information is set by the Authorization Information Qualifier (I01) <b>Note:</b> Spaces	M	AN	10/10	Must use
ISA03	I03	<b>Security Information Qualifier</b> <b>Description:</b> Code to identify the type of information in the Security Information  <b>Code</b> <b>Name</b> 00                  No Security Information Present (No Meaningful Information in I04)	M	ID	2/2	Must use
ISA04	I04	<b>Security Information</b> <b>Description:</b> This is used for identifying the security information about the interchange sender or the data in the interchange; the type of information is set by the Security Information Qualifier (I03) <b>Note:</b> Spaces	M	AN	10/10	Must use
ISA05	I05	<b>Interchange ID Qualifier</b> <b>Description:</b> Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified <b>Note:</b> NPG Qualifier is 'ZZ'	M	ID	2/2	Must use
		<b>Code</b> <b>Name</b> ZZ                  Mutually Defined				
ISA06	I06	<b>Interchange Sender ID</b> <b>Description:</b> Identification code published by the sender for other parties to use as the receiver ID to route data to them; the sender always codes this value in the sender ID element <b>Note:</b> NPG Sender ID NORDNPG	M	AN	15/15	Must use
ISA07	I05	<b>Interchange ID Qualifier</b> <b>Description:</b> Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified <b>Note:</b> Qualifier Selected by Receiver  <b>Code</b> <b>Name</b>	M	ID	2/2	Must use

01 Duns (Dun & Bradstreet)  
 08 UCC EDI Communications ID (Comm ID)  
 12 Phone (Telephone Companies)  
 ZZ Mutually Defined

ISA08	I07	<b>Interchange Receiver ID</b>	M	AN	15/15	Must use						
<p><b>Description:</b> Identification code published by the receiver of the data; When sending, it is used by the sender as their sending ID, thus other parties sending to them will use this as a receiving ID to route data to them</p> <p><b>Note:</b> <i>Receiver ID Selected by Receiver</i></p>												
ISA09	I08	<b>Interchange Date</b>	M	DT	6/6	Must use						
<p><b>Description:</b> Date of the interchange</p> <p><b>Note:</b> <i>Date ISA was generated -- YYMMDD</i></p>												
ISA10	I09	<b>Interchange Time</b>	M	TM	4/4	Must use						
<p><b>Description:</b> Time of the interchange</p> <p><b>Note:</b> <i>Time ISA was generated -- HHMM</i></p>												
ISA11	I10	<b>Interchange Control Standards Identifier</b>	M	ID	1/1	Must use						
<p><b>Description:</b> Code to identify the agency responsible for the control standard used by the message that is enclosed by the interchange header and trailer</p> <p><b>All valid standard codes are used.</b></p>												
ISA12	I11	<b>Interchange Control Version Number</b>	M	ID	5/5	Must use						
<p><b>Description:</b> This version number covers the interchange control segments</p> <table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>00401</td> <td>Draft Standards for Trial Use Approved for Publication by ASC X12 Procedures Review Board through October 1997</td> </tr> </tbody> </table>							<u>Code</u>	<u>Name</u>	00401	Draft Standards for Trial Use Approved for Publication by ASC X12 Procedures Review Board through October 1997		
<u>Code</u>	<u>Name</u>											
00401	Draft Standards for Trial Use Approved for Publication by ASC X12 Procedures Review Board through October 1997											
ISA13	I12	<b>Interchange Control Number</b>	M	N0	9/9	Must use						
<p><b>Description:</b> A control number assigned by the interchange sender</p> <p><b>Note:</b> <i>Sender assigned sequential number starting with 1 incremented by 1 for each transmission.</i></p>												
ISA14	I13	<b>Acknowledgment Requested</b>	M	ID	1/1	Must use						
<p><b>Description:</b> Code sent by the sender to request an interchange acknowledgment (TA1)</p> <table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>0</td> <td>No Acknowledgment Requested</td> </tr> </tbody> </table>							<u>Code</u>	<u>Name</u>	0	No Acknowledgment Requested		
<u>Code</u>	<u>Name</u>											
0	No Acknowledgment Requested											
ISA15	I14	<b>Usage Indicator</b>	M	ID	1/1	Must use						
<p><b>Description:</b> Code to indicate whether data enclosed by this interchange envelope is test, production or information</p> <table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>P</td> <td>Production Data</td> </tr> <tr> <td>T</td> <td>Test Data</td> </tr> </tbody> </table>							<u>Code</u>	<u>Name</u>	P	Production Data	T	Test Data
<u>Code</u>	<u>Name</u>											
P	Production Data											
T	Test Data											
ISA16	I15	<b>Component Element Separator</b>	M		1/1	Must use						
<p><b>Description:</b> Type is not applicable; the component element separator is a delimiter and not a data element; this field provides the delimiter used to</p>												

separate component data elements within a composite data structure; this value must be different than the data element separator and the segment terminator

**Note:** '>'

# GS

## Functional Group Header

<b>Pos:</b>	<b>Max: 1</b>
<b>Heading - Mandatory</b>	
<b>Loop: N/A</b>	<b>Elements: 8</b>

**User Option (Usage):** Used

**Purpose:** To indicate the beginning of a functional group and to provide control information

### Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
GS01	479	<b>Functional Identifier Code</b> <b>Description:</b> Code identifying a group of application related transaction sets	M	ID	2/2	Must use
		<b>Code</b> <b>Name</b> PC                    Purchase Order Change Request - Buyer Initiated (860)				
GS02	142	<b>Application Sender's Code</b> <b>Description:</b> Code identifying party sending transmission; codes agreed to by trading partners <b>Note:</b> NPG Sender ID is NORDNPG	M	AN	2/15	Must use
GS03	124	<b>Application Receiver's Code</b> <b>Description:</b> Code identifying party receiving transmission. Codes agreed to by trading partners <b>Note:</b> Receiver ID Selected by Receiver	M	AN	2/15	Must use
GS04	373	<b>Date</b> <b>Description:</b> Date expressed as CCYYMMDD <b>Note:</b> Date GS was generated -- CCYYMMDD	M	DT	8/8	Must use
GS05	337	<b>Time</b> <b>Description:</b> Time expressed in 24-hour clock time as follows: HHMM, or HHMMSS, or HHMMSSD, or HHMMSSDD, where H = hours (00-23), M = minutes (00-59), S = integer seconds (00-59) and DD = decimal seconds; decimal seconds are expressed as follows: D = tenths (0-9) and DD = hundredths (00-99) <b>Note:</b> Time GS was generated -- HHMMSS	M	TM	4/8	Must use
GS06	28	<b>Group Control Number</b> <b>Description:</b> Assigned number originated and maintained by the sender <b>Note:</b> Sender assigned sequential number starting with 1 incremented by 1 for each transmission.	M	N0	1/9	Must use
GS07	455	<b>Responsible Agency Code</b> <b>Description:</b> Code used in conjunction with Data Element 480 to identify the issuer of the standard	M	ID	1/2	Must use
		<b>Code</b> <b>Name</b> X                    Accredited Standards Committee X12				
GS08	480	<b>Version / Release / Industry Identifier Code</b> <b>Description:</b> Code indicating the version, release, subrelease, and industry identifier of the EDI standard being used, including the GS and GE segments; if code in DE455 in GS segment is X, then in DE 480 positions 1-3 are the version number; positions 4-6 are the release and subrelease, level of	M	AN	1/12	Must use

the version; and positions 7-12 are the industry or trade association identifiers (optionally assigned by user); if code in DE455 in GS segment is T, then other formats are allowed

<b><u>Code</u></b>	<b><u>Name</u></b>
004010	Draft Standards Approved for Publication by ASC X12 Procedures Review Board through October 1991

# ST Transaction Set Header

Pos: 010	Max: 1
Heading - Mandatory	
Loop: N/A	Elements: 2

**User Option (Usage):** Must use  
**Purpose:** To indicate the start of a transaction set and to assign a control number

**Element Summary:**

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
ST01	143	<b>Transaction Set Identifier Code</b>	M	ID	3/3	Must use
		<b>Description:</b> Code uniquely identifying a Transaction Set				
		<u>Code</u>		<u>Name</u>		
		860		Purchase Order Change Request - Buyer Initiated		
ST02	329	<b>Transaction Set Control Number</b>	M	AN	4/9	Must use
		<b>Description:</b> Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set				



# BCH Beginning Segment for Purchase Order Change

Pos: 020	Max: 1
Heading - Mandatory	
Loop: N/A	Elements: 6

**User Option (Usage):** Must use

**Purpose:** To indicate the beginning of the Purchase Order Change Transaction Set and transmit identifying numbers and dates

**Element Summary:**

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>						
BCH01	353	<b>Transaction Set Purpose Code</b> <b>Description:</b> Code identifying purpose of transaction set	M	ID	2/2	Must use						
		<table border="0"> <tr> <td><u>Code</u></td> <td><u>Name</u></td> </tr> <tr> <td>01</td> <td>Cancellation</td> </tr> <tr> <td>04</td> <td>Change</td> </tr> </table>	<u>Code</u>	<u>Name</u>	01	Cancellation	04	Change				
<u>Code</u>	<u>Name</u>											
01	Cancellation											
04	Change											
BCH02	92	<b>Purchase Order Type Code</b> <b>Description:</b> Code specifying the type of Purchase Order	M	ID	2/2	Must use						
		<table border="0"> <tr> <td><u>Code</u></td> <td><u>Name</u></td> </tr> <tr> <td>RE</td> <td>Reorder</td> </tr> <tr> <td>SA</td> <td>Stand-alone Order</td> </tr> </table>	<u>Code</u>	<u>Name</u>	RE	Reorder	SA	Stand-alone Order				
<u>Code</u>	<u>Name</u>											
RE	Reorder											
SA	Stand-alone Order											
BCH03	324	<b>Purchase Order Number</b> <b>Description:</b> Identifying number for Purchase Order assigned by the orderer/purchaser <b>Note:</b> NPG Purchase Order Number - 8 numeric	M	AN	8/8	Must use						
BCH04	328	<b>Release Number</b> <b>Description:</b> Number identifying a release against a Purchase Order previously placed by the parties involved in the transaction	O	AN	1/30	Not used						
BCH05	327	<b>Change Order Sequence Number</b> <b>Description:</b> Number assigned by the orderer identifying a specific change or revision to a previously transmitted transaction set	O	AN	1/8	Not used						
BCH06	373	<b>Date</b> <b>Description:</b> Date expressed as CCYYMMDD <b>Note:</b> Original Nordstrom Purchase Order Date	M	DT	8/8	Must use						

# CUR Currency

<b>Pos: 040</b>	<b>Max: 1</b>
<b>Heading - Optional</b>	
<b>Loop: N/A</b>	<b>Elements: 2</b>

**User Option (Usage):** Used

**Purpose:** To specify the currency (dollars, pounds, francs, etc.) used in a transaction

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>				
CUR01	98	<b>Entity Identifier Code</b> <b>Description:</b> Code identifying an organizational entity, a physical location, property or an individual	O	ID	2/3	Used				
		<table border="0"> <tr> <td><u>Code</u></td> <td><u>Name</u></td> </tr> <tr> <td>BY</td> <td>Buying Party (Purchaser)</td> </tr> </table>	<u>Code</u>	<u>Name</u>	BY	Buying Party (Purchaser)				
<u>Code</u>	<u>Name</u>									
BY	Buying Party (Purchaser)									
CUR02	100	<b>Currency Code</b> <b>Description:</b> Code (Standard ISO) for country in whose currency the charges are specified <b>Note:</b> <i>Standard ISO currency values apply.</i>	O	ID	3/3	Used				

# REF Reference Identification

Pos: 050	Max: >1
Heading - Mandatory	
Loop: N/A	Elements: 3

**User Option (Usage):** Used  
**Purpose:** To specify identifying information

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
REF01	128	Reference Identification Qualifier	O	ID	2/3	Used

**Description:** Code qualifying the Reference Identification

<u>Code</u>	<u>Name</u>
4D	Shipping Zone <b>Note:</b> <i>C - Cost</i> <i>CI - Cost and Insurance</i> <i>CIF - Cost, Insurance and Freight</i> <i>FOB - Free on board</i>
DP	Department Number <b>Note:</b> <i>Nordstrom Department Numbers are 4 numeric with leading 0's. For example, Dept 28 would be sent as 0028.</i>
IA	Internal Vendor Number <b>Note:</b> <i>NPG 10-digit Partner Number - Nordstrom Partner numbers are 10 digits with leading 0's (10/10 NO)</i>
MR	Merchandise Type Code <b>Note:</b> <i>NPG Season Code used for Ticketing.</i>  <i>Ticket format will include a 1-digit season code and a 2-digit year – for example:</i> <i>S16 = Spring 16</i> <i>F16 = Fall 16</i> <i>S17 = Spring 17</i> <i>F17 = Fall 17</i>
PD	Promotion/Deal Number <b>Note:</b> <i>Nordstrom Event Code - which may include:</i> AC ANNIV CATALOG AN ANNIV SALE AT AFTER THANKSGVG AX AFTER CHRISTMAS BA BLACKLINE ANNIV BE Designer International CA SPRING 1 CATALOG- FEB CC SPRING 2 CATALOG - MAR CD APRIL CATALOG CE SUMMER 1 CATALOG- APRIL CF SUMMER 2 CATALOG - MAY CG JUNE CATALOG CH FALL 1 CATALOG - AUGUST CI FALL 2 CATALOG - SEPT

CJ	HOLIDAY GIFTS CATALOG - NOV
CK	LUXE CATALOG - NOV
CL	LAST MINUTE GIFTS - NOV
CM	JANUARY 1 CATALOG
CN	CONSIGNMENT
CO	CUSTOMER ORDER
CP	JANUARY 2 CATALOG
DB	DIR DUMMY PO FOR BKORD
DM	DEPT MAILER
EB	BEAUTY EXCLUSIVES
EN	EXPENSE NPG
FB	FALL BOOK-OCTOBER
GW	GIFT WITH PURCHASE
HB	HOLIDAY BOOK
IF	INTERNET FEATURED ITEM
IN	INTERNET-DIRECT ITEM
JH	JUNE HALFYEARLY
LB	LING XMAS BOOK
LS	LINE SALE
MA	MAGAZINE ADVERTISEMENT
MB	MOTHER'S DAY BOOK
MD	DEC MENS HYRLY
MI	MAILING INSERT
MJ	JUNE MENS HYRLY
NA	RACK NEW ARRIVALS/TAG EVENT
NC	NO CHARGE
NH	NOV WMNCHILD HY
NS	NEW STORE OPEN
NT	NO RETAIL TESTERS
OR	Ornaments
OT	OPTICAL
PA	DESIGNER PERSONAL APPEARANCE
PC	PRICE CHANGE FOR TICKETS
PF	PRINT FEATURED ITEM
PM	RACK PACK AND HOLD 298
PS	RACK PACK AND HOLD 339
RB	RACK BULK/DC SPLIT TO STORE
RC	RACK CATALOG
RE	RACK BULK EVENT
RN	RACK NEW STORE
RO	RACK ORDER
RS	RESERVE STOCK
RT	RACK THANKSGIVING
RV	RACK HOLD AND RELEASE
RX	RACK NEW STORE BULK
SB	SPRING BOOK
SD	SAMPLES
SE	SHOE EVENT
SM	Seasonal Merchandise
SP	NON EVENT SPECIAL PURCHASE
SS	SPRING SALE
TE	RETAIL TESTERS
TR	TRUFFLES
TS	TRUNK SHOW

PG Product Group

**Note:**  
NPG Brand Division Code

TC Vendor Terms

**Note:**  
Nordstrom Vendor terms which may include:

00 - Vendor pays no freight  
 01 - Vendor pays total freight  
 02 - Vendor pays 1/2 freight  
 03 - Vendor pays difference between surface and air  
 04 - Vendor pays 1/2 difference between surface and air  
 05 - Other special arrangement

VN Vendor Order Number

ZZ Mutually Defined

**Note:**  
 Nordstrom PO Terms & Conditions Statement

PGC Packing Group Code

**Note:**  
 STORE = Store Pack  
 BULK = Bulk Pack  
  
 See website for further instructions on how to package merchandise for shipping --  
[www.nordstromsupplier.com](http://www.nordstromsupplier.com).

REF02	127	<b>Reference Identification</b>	C	AN	1/15	Used
		<b>Description:</b> Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier				
REF03	352	<b>Description</b>	C	AN	1/80	Used
		<b>Description:</b> A free-form description to clarify the related data elements and their content				

**Syntax Rules:**

1. R0203 - At least one of REF02 or REF03 is required.

**Note:**

Nordstrom will send at least three occurrences of the REF:

- (1) The NPG partner number.
- (2) The NPG department number.
- (3) A statement referring to Nordstrom's PO Terms & Conditions.

**PER**

# Administrative Communications Contact

Pos: 060	Max: 3
Heading - Optional	
Loop: N/A	Elements: 2

**User Option (Usage):** Used

**Purpose:** To identify a person or office to whom administrative communications should be directed

**Element Summary:**

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
PER01	366	<b>Contact Function Code</b>	O	ID	2/2	Used
		<b>Description:</b> Code identifying the major duty or responsibility of the person or group named				
		<b>Code</b>		<b>Name</b>		
		BD		Buyer Name or Department		
				<b>Note:</b>		
				<i>Buyer's Name</i>		
		FB		Coordinator		
				<b>Note:</b>		
				<i>Planner's Name (Lan ID)</i>		
PER02	93	<b>Name</b>	O	AN	1/60	Used
		<b>Description:</b> Free-form name				

# FOB F.O.B. Related Instructions

Pos: 080	Max: >1
Heading - Optional	
Loop: N/A	Elements: 7

**User Option (Usage):** Used

**Purpose:** To specify transportation instructions relating to shipment

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
FOB01	146	<b>Shipment Method of Payment</b>	O	ID	2/2	Used
		<b>Description:</b> Code identifying payment terms for transportation charges				
		<u>Code</u>		<u>Name</u>		
		CC		Collect		
		CF		Collect, Freight Credited Back to Customer		
		DF		Defined by Buyer and Seller		
		MX		Mixed		
		PC		Prepaid but Charged to Customer		
		PO		Prepaid Only		
		PP		Prepaid (by Seller)		
FOB02	309	<b>Location Qualifier</b>	C	ID	1/2	Used
		<b>Description:</b> Code identifying type of location				
		<u>Code</u>		<u>Name</u>		
		O		Office Address		
		AC		City and State		
		CA		Country of Origin		
		CC		Country		
		CI		City		
		CO		County/Parish and State		
		CS		Canadian SPLC		
		CY		County/Parish		
		DE		Destination (Shipping)		
		FA		Factory		
		FE		Freight Equalization Point		
		FF		Foreign Freight Forwarder Location		
		MI		Mill		
		NS		City/State from Points		
		OA		Origin (After Loading on Equipment)		
		OR		Origin (Shipping Point)		
		OV		On Vessel (Free On Board [FOB] point)		
		SP		State/Province		
		TL		Terminal Cargo Location		
		WH		Warehouse		
FOB03	352	<b>Description</b>	O	AN	1/45	Used
		<b>Description:</b> A free-form description to clarify the related data elements and their content				
FOB04	334	<b>Transportation Terms Qualifier Code</b>	O	ID	2/2	Not used
		<b>Description:</b> Code identifying the source of the transportation terms <b>All valid standard codes are used.</b>				
FOB05	335	<b>Transportation Terms Code</b>	C	ID	3/3	Not used

**Description:** Code identifying the trade terms which apply to the shipment transportation responsibility

FOB06 309 **Location Qualifier** C ID 1/2 Used

**Description:** Code identifying type of location

<u>Code</u>	<u>Name</u>
O	Office Address
AC	City and State
CA	Country of Origin
CC	Country
CI	City
CO	County/Parish and State
CS	Canadian SPLC
CY	County/Parish
DE	Destination (Shipping)
FA	Factory
FE	Freight Equalization Point
FF	Foreign Freight Forwarder Location
MI	Mill
NS	City/State from Points
OA	Origin (After Loading on Equipment)
OR	Origin (Shipping Point)
OV	On Vessel (Free On Board [FOB] point)
SP	State/Province
TL	Terminal Cargo Location
WH	Warehouse

FOB07 352 **Description** O AN 1/45 Used

**Description:** A free-form description to clarify the related data elements and their content

**Syntax Rules:**

1. C0302 - If FOB03 is present, then FOB02 is required.
2. C0405 - If FOB04 is present, then FOB05 is required.
3. C0706 - If FOB07 is present, then FOB06 is required.

**Note:**

*FOB01 indicates which party will pay the carrier.*

*FOB02 is the code specifying transportation responsibility location.*

*FOB06 is the code specifying the title passage location.*



# ITD

## Terms of Sale/Deferred Terms of Sale

Pos: 130	Max: 5
Heading - Optional	
Loop: N/A	Elements: 13

**User Option (Usage):** Used  
**Purpose:** To specify terms of sale

### Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>																						
ITD01	336	<b>Terms Type Code</b> <b>Description:</b> Code identifying type of payment terms	O	ID	2/2	Used																						
		<table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr><td>01</td><td>Basic</td></tr> <tr><td>02</td><td>End of Month (EOM)</td></tr> <tr><td>05</td><td>Discount Not Applicable</td></tr> <tr><td>08</td><td>Basic Discount Offered</td></tr> <tr><td>12</td><td>10 Days After End of Month (10 EOM)</td></tr> <tr><td>14</td><td>Previously agreed upon</td></tr> <tr><td>41</td><td>Letter of Credit</td></tr> <tr><td>45</td><td>Bank Transfer</td></tr> <tr><td>PP</td><td>Prepayment</td></tr> <tr><td>ZZ</td><td>Mutually Defined</td></tr> </tbody> </table>	<u>Code</u>	<u>Name</u>	01	Basic	02	End of Month (EOM)	05	Discount Not Applicable	08	Basic Discount Offered	12	10 Days After End of Month (10 EOM)	14	Previously agreed upon	41	Letter of Credit	45	Bank Transfer	PP	Prepayment	ZZ	Mutually Defined				
<u>Code</u>	<u>Name</u>																											
01	Basic																											
02	End of Month (EOM)																											
05	Discount Not Applicable																											
08	Basic Discount Offered																											
12	10 Days After End of Month (10 EOM)																											
14	Previously agreed upon																											
41	Letter of Credit																											
45	Bank Transfer																											
PP	Prepayment																											
ZZ	Mutually Defined																											
ITD02	333	<b>Terms Basis Date Code</b> <b>Description:</b> Code identifying the beginning of the terms period	O	ID	1/2	Used																						
		<table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr><td>3</td><td>Invoice Date</td></tr> </tbody> </table>	<u>Code</u>	<u>Name</u>	3	Invoice Date																						
<u>Code</u>	<u>Name</u>																											
3	Invoice Date																											
ITD03	338	<b>Terms Discount Percent</b> <b>Description:</b> Terms discount percentage, expressed as a percent, available to the purchaser if an invoice is paid on or before the Terms Discount Due Date	O	R	1/6	Used																						
ITD04	370	<b>Terms Discount Due Date</b> <b>Description:</b> Date payment is due if discount is to be earned expressed in format CCYYMMDD	C	DT	8/8	Not used																						
ITD05	351	<b>Terms Discount Days Due</b> <b>Description:</b> Number of days in the terms discount period by which payment is due if terms discount is earned	C	N0	1/3	Used																						
ITD06	446	<b>Terms Net Due Date</b> <b>Description:</b> Date when total invoice amount becomes due expressed in format CCYYMMDD	O	DT	8/8	Not used																						
ITD07	386	<b>Terms Net Days</b> <b>Description:</b> Number of days until total invoice amount is due (discount not applicable)	O	N0	1/3	Used																						
ITD08	362	<b>Terms Discount Amount</b> <b>Description:</b> Total amount of terms discount	O	N2	1/10	Not used																						
ITD09	388	<b>Terms Deferred Due Date</b> <b>Description:</b> Date deferred payment or percent of	O	DT	8/8	Not used																						

invoice payable is due expressed in format  
CCYYMMDD

ITD10	389	<b>Deferred Amount Due</b> <b>Description:</b> Deferred amount due for payment	C	N2	1/10	Not used
ITD11	342	<b>Percent of Invoice Payable</b> <b>Description:</b> Amount of invoice payable expressed in percent	C	R	1/5	Not used
ITD12	352	<b>Description</b> <b>Description:</b> A free-form description to clarify the related data elements and their content	O	AN	1/50	Used
ITD13	765	<b>Day of Month</b> <b>Description:</b> The numeric value of the day of the month between 1 and the maximum day of the month being referenced	C	N0	1/2	Used

**Syntax Rules:**

1. L03040513 - If ITD03 is present, then at least one of ITD04, ITD05 or ITD13 is required.
2. L08040513 - If ITD08 is present, then at least one of ITD04, ITD05 or ITD13 is required.
3. L091011 - If ITD09 is present, then at least one of ITD10 or ITD11 is required.

**Note:**

*Nordstrom could send up to 2 occurrences of the ITD segment.*

# DTM Date/Time Reference

Pos: 150	Max: 10
Heading - Optional	
Loop: N/A	Elements: 2

**User Option (Usage):** Used

**Purpose:** To specify pertinent dates and times

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
DTM01	374	Date/Time Qualifier	O	ID	3/3	Must use

**Description:** Code specifying type of date or time, or both date and time

<u>Code</u>	<u>Name</u>
001	Cancel After <b>Note:</b> <i>Latest date that the goods can be shipped to the DC.</i>
037	Ship Not Before <b>Note:</b> <i>Earliest date that the goods can be shipped to the DC.</i>
063	Do Not Deliver After <b>Note:</b> <i>Latest date that the goods can be shipped from the factory.</i>
064	Do Not Deliver Before <b>Note:</b> <i>Earliest date that the goods can be shipped from the factory.</i>
311	Latest Receiving Date/Cutoff Date <b>Note:</b> <i>Date the goods need to be in the store.</i>
ZZZ	Mutually Defined <b>Note:</b> <i>Earliest date that tickets can be ordered from ticker provider.</i>

DTM02	373	Date	C	DT	8/8	Used
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**Description:** Date expressed as CCYYMMDD

## Syntax Rules:

1. R020305 - At least one of DTM02, DTM03 or DTM05 is required.

## Note:

- Nordstrom will send six occurrences of the DTM.
- (1) The first occurrence will contain the Early Ship Date (037).
  - (2) The second occurrence will contain the Past Cancel Date (001).
  - (3) The third occurrence will contain the Do Not Deliver Before (064).
  - (4) The fourth occurrence will contain the Do Not Deliver After (063).
  - (5) The fifth occurrence will contain the Date that the goods need to be in the store (311).
  - (6) The sixth occurrence will contain the Earliest ship date that tickets can be ordered (ZZZ).

# PKG Marking, Packaging, Loading

Pos: 220	Max: 200
Heading - Optional	
Loop: N/A	Elements: 6

**User Option (Usage):** Used

**Purpose:** To describe marking, packaging, loading, and unloading requirements

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
PKG01	349	<b>Item Description Type</b> <b>Description:</b> Code indicating the format of a description	C	ID	1/1	Used
		<b>Code</b> <b>Name</b> F              Free-form				
PKG02	753	<b>Packaging Characteristic Code</b> <b>Description:</b> Code specifying the marking, packaging, loading and related characteristics being described <b>All valid standard codes are used.</b>	O	ID	1/5	Not used
PKG03	559	<b>Agency Qualifier Code</b> <b>Description:</b> Code identifying the agency assigning the code values <b>All valid standard codes are used.</b>	C	ID	2/2	Not used
PKG04	754	<b>Packaging Description Code</b> <b>Description:</b> A code from an industry code list which provides specific data about the marking, packaging or loading and unloading of a product	C	AN	1/7	Not used
PKG05	352	<b>Description</b> <b>Description:</b> A free-form description to clarify the related data elements and their content <b>Note:</b> <i>FLAT</i> <i>HANG</i> <i>WHGFL = Flat with hanger</i>	C	AN	1/16	Used
PKG06	400	<b>Unit Load Option Code</b> <b>Description:</b> Code identifying loading or unloading a shipment <b>All valid standard codes are used.</b>	C	ID	2/2	Not used

## Syntax Rules:

1. R040506 - At least one of PKG04, PKG05 or PKG06 is required.
2. C0403 - If PKG04 is present, then PKG03 is required.
3. C0501 - If PKG05 is present, then PKG01 is required.

# TD5 Carrier Details (Routing Sequence/Transit Time)

Pos: 240	Max: 12
Heading - Optional	
Loop: N/A	Elements: 8

**User Option (Usage):** Used

**Purpose:** To specify the carrier and sequence of routing and provide transit time information

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>								
TD501	133	<b>Routing Sequence Code</b> <b>Description:</b> Code describing the relationship of a carrier to a specific shipment movement	O	ID	1/2	Not used								
TD502	66	<b>Identification Code Qualifier</b> <b>Description:</b> Code designating the system/method of code structure used for Identification Code (67)	C	ID	1/2	Not used								
TD503	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code <b>Note:</b> <i>The description for the IATA code will appear in this field</i>	C	AN	2/40	Used								
TD504	91	<b>Transportation Method/Type Code</b> <b>Description:</b> Code specifying the method or type of transportation for the shipment  <table border="0"> <tr> <td><b><u>Code</u></b></td> <td><b><u>Name</u></b></td> </tr> <tr> <td>A</td> <td>Air</td> </tr> <tr> <td>M</td> <td>Motor (Common Carrier)</td> </tr> <tr> <td>S</td> <td>Ocean</td> </tr> </table>	<b><u>Code</u></b>	<b><u>Name</u></b>	A	Air	M	Motor (Common Carrier)	S	Ocean	C	ID	1/2	Used
<b><u>Code</u></b>	<b><u>Name</u></b>													
A	Air													
M	Motor (Common Carrier)													
S	Ocean													
TD505	387	<b>Routing</b> <b>Description:</b> Free-form description of the routing or requested routing for shipment, or the originating carrier's identity	C	AN	1/35	Not used								
TD506	368	<b>Shipment/Order Status Code</b> <b>Description:</b> Code indicating the status of an order or shipment or the disposition of any difference between the quantity ordered and the quantity shipped for a line item or transaction <b>All valid standard codes are used.</b>	C	ID	2/2	Not used								
TD507	309	<b>Location Qualifier</b> <b>Description:</b> Code identifying type of location  <table border="0"> <tr> <td><b><u>Code</u></b></td> <td><b><u>Name</u></b></td> </tr> <tr> <td>PB</td> <td>Port of Discharge/Entry</td> </tr> <tr> <td>PE</td> <td>Port of Lading/Exit</td> </tr> </table>	<b><u>Code</u></b>	<b><u>Name</u></b>	PB	Port of Discharge/Entry	PE	Port of Lading/Exit	O	ID	1/2	Used		
<b><u>Code</u></b>	<b><u>Name</u></b>													
PB	Port of Discharge/Entry													
PE	Port of Lading/Exit													
TD508	310	<b>Location Identifier</b> <b>Description:</b> Code which identifies a specific location <b>Note:</b> <i>IATA code for Port</i>	C	AN	1/5	Used								

## Syntax Rules:

1. R0204050612 - At least one of TD502, TD504, TD505, TD506 or TD512 is required.
2. C0203 - If TD502 is present, then TD503 is required.

# N9 Reference Identification

Pos: 285	Max: 1
Heading - Optional	
Loop: N9	Elements: 2

**User Option (Usage):** Used

**Purpose:** To transmit identifying information as specified by the Reference Identification Qualifier

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
N901	128	<b>Reference Identification Qualifier</b>	M	ID	2/3	Must use
		<b>Description:</b> Code qualifying the Reference Identification				
		<b>Code</b>		<b>Name</b>		
		LI		Line Item Identifier (Seller's)		
		<b>Note:</b> <i>This is the Out Of Country processing indicator, it is used to identify if more than one country is involved with the manufacturing. There will be a 'Y' or 'N' indicator in the N902.</i>				
N902	127	<b>Reference Identification</b>	C	AN	1/30	Used
		<b>Description:</b> Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier				
		<b>Note:</b> <i>Y = More than one country N = Only one country</i>				

## Syntax Rules:

1. R0203 - At least one of N902 or N903 is required.
2. C0605 - If N906 is present, then N905 is required.

## Note:

*If the out-of-country processing indicator is not present in N902 and MSG send is present; PO number will be present in N902. Qualifier 'PO' is used when manufacturer comments have been updated (MSG segment). This is to fulfill the standard EDI requirement that the N9 segment precedes the MSG segment.*

# MSG Message Text

Pos: 290	Max: 1000
Heading - Optional	
Loop: N9	Elements: 1

**User Option (Usage):** Used

**Purpose:** To provide a free-form format that allows the transmission of text information

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
MSG01	933	Free-Form Message Text	M	AN	1/75	Must use
		<b>Description:</b> Free-form message text				
		<b>Note:</b> <i>Manufacturer Comments</i>				

# N1

## Name

<b>Pos: 300</b>	<b>Max: 1</b>
<b>Heading - Mandatory</b>	
<b>Loop: N1</b>	<b>Elements: 4</b>

**User Option (Usage):** Must use

**Purpose:** To identify a party by type of organization, name, and code

### Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
N101	98	<b>Entity Identifier Code</b>	O	ID	2/3	Must use

**Description:** Code identifying an organizational entity, a physical location, property or an individual

<u>Code</u>	<u>Name</u>
30	Service Supplier <b>Note:</b> <i>Ticket Supplier</i>
AG	Agent/Agency
BR	Broker
CS	Consolidator
CT	Country of Origin <b>Note:</b> <i>Country of Origin code will appear in the N102</i>
FA	Facility <b>Note:</b> <i>Primary Factory</i>
GW	Group <b>Note:</b> <i>Used to manage the delivery of freight to the DC.</i>
SU	Supplier/Manufacturer
TO	Message To <b>Note:</b> <i>This is to identify the Nordstrom Assigned Vendor Number for preticketing and invoicing purposes.</i>
ZZ	Mutually Defined <b>Note:</b> <i>Secondary Factory</i>

N102	93	<b>Name</b>	C	AN	1/40	Used
------	----	-------------	---	----	------	------

**Description:** Free-form name

N103	66	<b>Identification Code Qualifier</b>	C	ID	1/2	Used
------	----	--------------------------------------	---	----	-----	------

**Description:** Code designating the system/method of code structure used for Identification Code (67)

<u>Code</u>	<u>Name</u>
92	Assigned by Buyer or Buyer's Agent

N104	67	<b>Identification Code</b>	C	AN	10/10	Used
------	----	----------------------------	---	----	-------	------

**Description:** Code identifying a party or other code

**Note:** Agent/Agency number is 10 digits.  
 Broker number is 10 digits.  
 Consolidator number is 10 digits.  
 Delivery Group number is 2 digits.  
 Ticket Supplier number is 10 digits.  
 NPG Partner number is 10 digits.  
 Nordstrom Assigned Vendor number is 10 digits.



*Primary Factory number is 10 digits.  
Secondary Factory number is 10 digits.*

**Syntax Rules:**

1. R0203 - At least one of N102 or N103 is required.
2. P0304 - If either N103 or N104 is present, then the other is required.

# POC Line Item Change

<b>Pos: 010</b>	<b>Max: 1</b>
<b>Detail - Optional</b>	
<b>Loop: POC</b>	<b>Elements: 15</b>

**User Option (Usage):** Used  
**Purpose:** To specify changes to a line item

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>										
POC01	350	<b>Assigned Identification</b> <b>Description:</b> Alphanumeric characters assigned for differentiation within a transaction set	O	AN	1/20	Used										
POC02	670	<b>Change or Response Type Code</b> <b>Description:</b> Code specifying the type of change to the line item  <table border="0"> <tr> <td><u>Code</u></td> <td><u>Name</u></td> </tr> <tr> <td>AI</td> <td>Add Additional Item(s)</td> </tr> <tr> <td>CA</td> <td>Changes To Line Items</td> </tr> <tr> <td>DI</td> <td>Delete Item(s)</td> </tr> <tr> <td>PC</td> <td>Price Change</td> </tr> </table>	<u>Code</u>	<u>Name</u>	AI	Add Additional Item(s)	CA	Changes To Line Items	DI	Delete Item(s)	PC	Price Change	O	ID	2/2	Used
<u>Code</u>	<u>Name</u>															
AI	Add Additional Item(s)															
CA	Changes To Line Items															
DI	Delete Item(s)															
PC	Price Change															
POC03	330	<b>Quantity Ordered</b> <b>Description:</b> Quantity ordered	O	R	1/15	Not used										
POC04	671	<b>Quantity Left to Receive</b> <b>Description:</b> Quantity left to receive as qualified by the unit of measure <b>Note:</b> <i>When used, this element will contain the Total Quantity Ordered by UPC.</i>	C	R	1/9	Used										
POC05	C001	<b>Composite Unit of Measure</b> <b>Description:</b> To identify a composite unit of measure(See Figures Appendix for examples of use)	C	Comp		Used										
	355	<b>Unit or Basis for Measurement Code</b> <b>Description:</b> Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken  <table border="0"> <tr> <td><u>Code</u></td> <td><u>Name</u></td> </tr> <tr> <td>CA</td> <td>Case</td> </tr> <tr> <td>EA</td> <td>Each</td> </tr> </table>	<u>Code</u>	<u>Name</u>	CA	Case	EA	Each	C	ID	2/2	Dependent				
<u>Code</u>	<u>Name</u>															
CA	Case															
EA	Each															
POC06	212	<b>Unit Price</b> <b>Description:</b> Price per unit of product, service, commodity, etc. <b>Note:</b> <i>CA = Case</i>	C	R	1/17	Used										
POC07	639	<b>Basis of Unit Price Code</b> <b>Description:</b> Code identifying the type of unit price for an item  <table border="0"> <tr> <td><u>Code</u></td> <td><u>Name</u></td> </tr> <tr> <td>PE</td> <td>Price per Each</td> </tr> </table>	<u>Code</u>	<u>Name</u>	PE	Price per Each	O	ID	2/2	Used						
<u>Code</u>	<u>Name</u>															
PE	Price per Each															
POC08	235	<b>Product/Service ID Qualifier</b> <b>Description:</b> Code identifying the type/source of the descriptive number used in Product/Service ID (234)	C	ID	2/2	Used										

		<u>Code</u>	<u>Name</u>				
		EN	European Article Number (EAN) (2-5-5-1)				
		UP	U.P.C. Consumer Package Code (1-5-5-1)				
POC09	234	<b>Product/Service ID</b>		C	AN	1/14	Used
		<b>Description:</b> Identifying number for a product or service					
POC10	235	<b>Product/Service ID Qualifier</b>		C	ID	2/2	Used
		<b>Description:</b> Code identifying the type/source of the descriptive number used in Product/Service ID (234)					
		<u>Code</u>	<u>Name</u>				
		VA	Vendor's Style Number				
POC11	234	<b>Product/Service ID</b>		C	AN	1/48	Used
		<b>Description:</b> Identifying number for a product or service					
POC12	235	<b>Product/Service ID Qualifier</b>		C	ID	2/2	Used
		<b>Description:</b> Code identifying the type/source of the descriptive number used in Product/Service ID (234)					
		<u>Code</u>	<u>Name</u>				
		IN	Buyer's Item Number				
POC13	234	<b>Product/Service ID</b>		C	AN	1/4	Used
		<b>Description:</b> Identifying number for a product or service					
		<b>Note:</b> Nordstrom Class Code for ticketing					
POC14	235	<b>Product/Service ID Qualifier</b>		C	ID	2/2	Used
		<b>Description:</b> Code identifying the type/source of the descriptive number used in Product/Service ID (234)					
		<u>Code</u>	<u>Name</u>				
		SK	Stock Keeping Unit (SKU)				
POC15	234	<b>Product/Service ID</b>		C	AN	1/8	Used
		<b>Description:</b> Identifying number for a product or service					
		<b>Note:</b> SKU Number					

**Syntax Rules:**

1. C030405 - If POC03 is present, then POC04 and POC05 are required.
2. C0706 - If POC07 is present, then POC06 is required.
3. P0809 - If either POC08 or POC09 is present, then the other is required.
4. P1011 - If either POC10 or POC11 is present, then the other is required.

# CTP Pricing Information

<b>Pos: 040</b>	<b>Max: &gt;1</b>
<b>Detail - Optional</b>	
<b>Loop: POC</b>	<b>Elements: 11</b>

**User Option (Usage):** Used  
**Purpose:** To specify pricing information

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
CTP01	687	<b>Class of Trade Code</b> <b>Description:</b> Code indicating class of trade	O	ID	2/2	Not used
CTP02	236	<b>Price Identifier Code</b> <b>Description:</b> Code identifying pricing specification	C	ID	3/3	Used
		<b>Code</b> <b>Name</b>				
		PAQ      Price Break Quantity(s)				
		<b>Note:</b> <i>This is Promotional Multi Unit RETAIL. The Promotional Multi UNITS will appear in the CTP11.</i>				
		PRP      Promotional price				
		RES      Resale				
		SPC      Special Price				
		<b>Note:</b> <i>This is the Regular Multi Unit RETAIL. The Regular Multi UNITS will appear in the CTP11.</i>				
CTP03	212	<b>Unit Price</b> <b>Description:</b> Price per unit of product, service, commodity, etc.	C	R	1/17	Used
CTP04	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Not used
CTP05	C001	<b>Composite Unit of Measure</b> <b>Description:</b> To identify a composite unit of measure(See Figures Appendix for examples of use)	C	Comp		Not used
CTP06	648	<b>Price Multiplier Qualifier</b> <b>Description:</b> Code indicating the type of price multiplier <b>All valid standard codes are used.</b>	O	ID	3/3	Not used
CTP07	649	<b>Multiplier</b> <b>Description:</b> Value to be used as a multiplier to obtain a new value	C	R	1/10	Not used
CTP08	782	<b>Monetary Amount</b> <b>Description:</b> Monetary amount	O	R	1/18	Not used
CTP09	639	<b>Basis of Unit Price Code</b> <b>Description:</b> Code identifying the type of unit price for an item <b>All valid standard codes are used.</b>	O	ID	2/2	Not used
CTP10	499	<b>Condition Value</b> <b>Description:</b> Identifies rate restrictions or provisions	O	AN	1/10	Not used
CTP11	289	<b>Multiple Price Quantity</b>	O	N0	1/2	Used

**Description:** Quantity of units for a given price, e.g.,  
3 for \$10.00

**Note:**

*Nordstrom could send up to 4 occurrences of the CTP.*

# PID Product/Item Description

Pos: 050	Max: 1
Detail - Optional	
Loop: PID	Elements: 5

**User Option (Usage):** Must use

**Purpose:** To describe a product or process in coded or free-form format

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>												
PID01	349	<b>Item Description Type</b> <b>Description:</b> Code indicating the format of a description	O	ID	1/1	Used												
		<table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>F</td> <td>Free-form</td> </tr> </tbody> </table>	<u>Code</u>	<u>Name</u>	F	Free-form												
<u>Code</u>	<u>Name</u>																	
F	Free-form																	
PID02	750	<b>Product/Process Characteristic Code</b> <b>Description:</b> Code identifying the general class of a product or process characteristic	O	ID	2/3	Used												
		<table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>08</td> <td>Product</td> </tr> <tr> <td>09</td> <td>Sub-product</td> </tr> <tr> <td colspan="2"><b>Note:</b> <i>Alternate Item Description</i></td> </tr> <tr> <td>73</td> <td>Vendor color description</td> </tr> <tr> <td>74</td> <td>Vendor size description</td> </tr> </tbody> </table>	<u>Code</u>	<u>Name</u>	08	Product	09	Sub-product	<b>Note:</b> <i>Alternate Item Description</i>		73	Vendor color description	74	Vendor size description				
<u>Code</u>	<u>Name</u>																	
08	Product																	
09	Sub-product																	
<b>Note:</b> <i>Alternate Item Description</i>																		
73	Vendor color description																	
74	Vendor size description																	
PID03	559	<b>Agency Qualifier Code</b> <b>Description:</b> Code identifying the agency assigning the code values	C	ID	2/2	Used												
		<table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>VI</td> <td>Voluntary Inter-Industry Commerce Standard (VICS) EDI</td> </tr> </tbody> </table>	<u>Code</u>	<u>Name</u>	VI	Voluntary Inter-Industry Commerce Standard (VICS) EDI												
<u>Code</u>	<u>Name</u>																	
VI	Voluntary Inter-Industry Commerce Standard (VICS) EDI																	
PID04	751	<b>Product Description Code</b> <b>Description:</b> A code from an industry code list which provides specific data about a product characteristic	C	AN	1/12	Not used												
PID05	352	<b>Description</b> <b>Description:</b> A free-form description to clarify the related data elements and their content <b>Note:</b> <i>The Harmonized Tariff Number will appear in the PID05. Nordstrom could send up to four Harmonized Tariff Numbers.</i>	C	AN	1/80	Used												

## Syntax Rules:

1. C0403 - If PID04 is present, then PID03 is required.
2. R0405 - At least one of PID04 or PID05 is required.

## Note:

*Nordstrom could send up to eight occurrences of the PID.*

- (1) *The first occurrence will contain the Product Description (08).*
- (2) *The second occurrence will contain the alternate product (09).*
- (3) *The third occurrence will contain the Color Description (73).*
- (4) *The fourth occurrence will contain the Size description (74).*
- (5-8) *The other four occurrences will contain Harmonized Tariff numbers (PID05)*

<h1>REF</h1>	<h2>Reference Identification</h2>	Pos: 100                      Max: >1 Detail - Optional Loop: POC                      Elements: 2
--------------	-----------------------------------	--

**User Option (Usage):** Used  
**Purpose:** To specify identifying information

**Element Summary:**

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
REF01	128	<b>Reference Identification Qualifier</b>	M	ID	2/3	Must use
<p><b>Description:</b> Code qualifying the Reference Identification</p> <p><b>Code</b>                      <b>Name</b>                      CMT                          Component</p> <p><b>Note:</b>  <i>This is used when Nordstrom provided component to manufacturer</i></p>						
REF02	127	<b>Reference Identification</b>	C	AN	1/11	Used
<p><b>Description:</b> Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier</p> <p><b>Note:</b> <i>Y - Nordstrom provided component to manufacturer that added to the value of the garment.</i></p> <p><i>N - Nordstrom did not provide component to manufacturer that added to the value of the garment.</i></p>						

**Syntax Rules:**

1. R0203 - At least one of REF02 or REF03 is required.

# SAC Service, Promotion, Allowance, or Charge Information

Pos: 130	Max: 1
Detail - Optional	
Loop: SAC	Elements: 13

**User Option (Usage):** Must use

**Purpose:** To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SAC01	248	<b>Allowance or Charge Indicator</b> <b>Description:</b> Code which indicates an allowance or charge for the service specified	O	ID	1/1	Used
		<b>Code</b> <b>Name</b> N                    No Allowance or Charge				
SAC02	1300	<b>Service, Promotion, Allowance, or Charge Code</b> <b>Description:</b> Code identifying the service, promotion, allowance, or charge	C	ID	4/4	Not used
SAC03	559	<b>Agency Qualifier Code</b> <b>Description:</b> Code identifying the agency assigning the code values	C	ID	2/2	Used
		<b>Code</b> <b>Name</b> VI                   Voluntary Inter-Industry Commerce Standard (VICS) EDI				
SAC04	1301	<b>Agency Service, Promotion, Allowance, or Charge Code</b> <b>Description:</b> Agency maintained code identifying the service, promotion, allowance, or charge <b>Note:</b> TC990101 - Ticketing Service HA - Hanging Service	C	AN	1/10	Used
SAC05	610	<b>Amount</b> <b>Description:</b> Monetary amount	O	N2	1/15	Not used
SAC06	378	<b>Allowance/Charge Percent Qualifier</b> <b>Description:</b> Code indicating on what basis allowance or charge percent is calculated <b>All valid standard codes are used.</b>	C	ID	1/1	Not used
SAC07	332	<b>Percent</b> <b>Description:</b> Percent expressed as a percent	C	R	1/6	Not used
SAC08	118	<b>Rate</b> <b>Description:</b> Rate expressed in the standard monetary denomination for the currency specified	O	R	1/9	Not used
SAC09	355	<b>Unit or Basis for Measurement Code</b> <b>Description:</b> Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken <b>All valid standard codes are used.</b>	C	ID	2/2	Not used
SAC10	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Not used



SAC11	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	O	R	1/15	Not used
SAC12	331	<b>Allowance or Charge Method of Handling Code</b> <b>Description:</b> Code indicating method of handling for an allowance or charge <b>All valid standard codes are used.</b>	O	ID	2/2	Not used
SAC13	127	<b>Reference Identification</b> <b>Description:</b> Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier <b>Note:</b> <i>Ticketing Code as defined in NPG Supplier Compliance Manual.</i> <i>Hanger Type as defined in the NPG Supplier Compliance Manual.</i>	C	AN	1/30	Used

**Syntax Rules:**

1. R0203 - At least one of SAC02 or SAC03 is required.
2. P0304 - If either SAC03 or SAC04 is present, then the other is required.
3. P0607 - If either SAC06 or SAC07 is present, then the other is required.
4. P0910 - If either SAC09 or SAC10 is present, then the other is required.
5. C1110 - If SAC11 is present, then SAC10 is required.
6. L130204 - If SAC13 is present, then at least one of SAC02 or SAC04 is required.

**Note:**

*The SAC could occur up to two times.*

# SDQ Destination Quantity

Pos: 190	Max: 500
Detail - Optional	
Loop: POC	Elements: 22

**User Option (Usage):** Used  
**Purpose:** To specify destination and quantity detail

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SDQ01	355	<b>Unit or Basis for Measurement Code</b> <b>Description:</b> Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken	M	ID	2/2	Used
		<b>Code</b> <b>Name</b> EA            Each				
SDQ02	66	<b>Identification Code Qualifier</b> <b>Description:</b> Code designating the system/method of code structure used for Identification Code (67)	O	ID	1/2	Used
		<b>Code</b> <b>Name</b> 92            Assigned by Buyer or Buyer's Agent				
SDQ03	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code <b>Note:</b> Nordstrom Store Numbers are 4 numeric with leading 0's. For example, Store 1 would be sent as 0001.	M	AN	4/4	Used
		<i>The SDQ is followed by an N1 segment with the ST qualifier. Use the value in the N102 as the DC/Store shipping location. All merchandise for the stores listed on the SDQ should be shipped to the DC/Store specified on the N1.</i>				
SDQ04	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	M	R	1/15	Used
SDQ05	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	M	AN	4/4	Used
SDQ06	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ07	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used
SDQ08	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ09	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used
SDQ10	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ11	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used

SDQ12	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ13	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	1/30	Used
SDQ14	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ15	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used
SDQ16	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ17	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used
SDQ18	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ19	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used
SDQ20	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used
SDQ21	67	<b>Identification Code</b> <b>Description:</b> Code identifying a party or other code	C	AN	4/4	Used
SDQ22	380	<b>Quantity</b> <b>Description:</b> Numeric value of quantity	C	R	1/15	Used

**Syntax Rules:**

1. P0506 - If either SDQ05 or SDQ06 is present, then the other is required.
2. P0708 - If either SDQ07 or SDQ08 is present, then the other is required.
3. P0910 - If either SDQ09 or SDQ10 is present, then the other is required.
4. P1112 - If either SDQ11 or SDQ12 is present, then the other is required.
5. P1314 - If either SDQ13 or SDQ14 is present, then the other is required.
6. P1516 - If either SDQ15 or SDQ16 is present, then the other is required.
7. P1718 - If either SDQ17 or SDQ18 is present, then the other is required.
8. P1920 - If either SDQ19 or SDQ20 is present, then the other is required.
9. P2122 - If either SDQ21 or SDQ22 is present, then the other is required.

**Note:**

*An SDQ segment can hold up to 10 locations. When the PO has more than 10 locations, additional SDQ segments will be sent.*

# N1

## Name

<b>Pos: 340</b>	<b>Max: 1</b>
<b>Detail - Optional</b>	
<b>Loop: N1</b>	<b>Elements: 2</b>

**User Option (Usage):** Used

**Purpose:** To identify a party by type of organization, name, and code

### Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>				
N101	98	<b>Entity Identifier Code</b> <b>Description:</b> Code identifying an organizational entity, a physical location, property or an individual	O	ID	2/3	Used				
		<table border="1"> <thead> <tr> <th><u>Code</u></th> <th><u>Name</u></th> </tr> </thead> <tbody> <tr> <td>ST</td> <td>Ship To</td> </tr> </tbody> </table>	<u>Code</u>	<u>Name</u>	ST	Ship To				
<u>Code</u>	<u>Name</u>									
ST	Ship To									
N102	93	<b>Name</b> <b>Description:</b> Free-form name <b>Note:</b> Nordstrom DC/Store Numbers are 4 numeric with leading 0's. For example, DC 89 would be sent as 0089.	C	AN	4/4	Used				

### Syntax Rules:

1. R0203 - At least one of N102 or N103 is required.

# CTT Transaction Totals

Pos: 010	Max: 1
Summary - Optional	
Loop: CTT	Elements: 1

**User Option (Usage):** Used

**Purpose:** To transmit a hash total for a specific element in the transaction set

### Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
CTT01	354	<b>Number of Line Items</b>	M	N0	1/6	Must use
<b>Description:</b> Total number of line items in the transaction set						

### Note:

*The number of POC segments present in the transaction set.*

# SE Transaction Set Trailer

Pos: 030	Max: 1
Summary - Mandatory	
Loop: N/A	Elements: 2

**User Option (Usage):** Must use

**Purpose:** To indicate the end of the transaction set and provide the count of the transmitted segments (including the beginning (ST) and ending (SE) segments)

**Element Summary:**

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
SE01	96	<b>Number of Included Segments</b> <b>Description:</b> Total number of segments included in a transaction set including ST and SE segments	M	NO	1/10	Must use
SE02	329	<b>Transaction Set Control Number</b> <b>Description:</b> Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set	M	AN	4/9	Must use

# GE Functional Group Trailer

Pos:	Max: 1
Summary - Mandatory	
Loop: N/A	Elements: 2

**User Option (Usage):** Used

**Purpose:** To indicate the end of a functional group and to provide control information

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
GE01	97	<b>Number of Transaction Sets Included</b> <b>Description:</b> Total number of transaction sets included in the functional group or interchange (transmission) group terminated by the trailer containing this data element	M	N0	1/6	Must use
GE02	28	<b>Group Control Number</b> <b>Description:</b> Assigned number originated and maintained by the sender	M	N0	1/9	Must use

# IEA Interchange Control Trailer

<b>Pos:</b>	<b>Max: 1</b>
<b>Summary - Mandatory</b>	
<b>Loop: N/A</b>	<b>Elements: 2</b>

**User Option (Usage):** Used

**Purpose:** To define the end of an interchange of zero or more functional groups and interchange-related control segments

## Element Summary:

<u>Ref</u>	<u>Id</u>	<u>Element Name</u>	<u>Req</u>	<u>Type</u>	<u>Min/Max</u>	<u>Usage</u>
IEA01	I16	<b>Number of Included Functional Groups</b> <b>Description:</b> A count of the number of functional groups included in an interchange	M	NO	1/5	Must use
IEA02	I12	<b>Interchange Control Number</b> <b>Description:</b> A control number assigned by the interchange sender	M	NO	9/9	Must use

## Note:

*NPG APPENDIX A*

*Below are examples of potential changes and how those changes will be conveyed in the data:*

*HEADER - SHIPPING WINDOW CHANGED*

*HEADER - FOB CHANGE*

*HEADER - PO CANCEL*

*AI - ADD ITEM*

*DI - DELETE ITEM*

*CA - CHANGE ITEM - COLOR DESCRIPTION CHANGE*

*CA - CHANGE ITEM - QUANTITY DECREASE*

*CA - CHANGE ITEM - QUANTITY INCREASE*

*CA - CHANGE ITEM - ADD A STORE TO AN ITEM*

*CA - CHANGE ITEM - DELETE A STORE FROM AN ITEM*

*CA - CHANGE ITEM - CHANGE IN SHIP TO*

*PC - PRICE CHANGE - COST PRICE CHANGE*

*PC - PRICE CHANGE - RETAIL PRICE CHANGE*

*PC - PRICE CHANGE - PROMOTIONAL PRICE CHANGE*

*PC - PRICE CHANGE - PRICE CHANGE AND STORE ALLOCATION CHANGE*

*HEADER - SHIPPING WINDOW CHANGED*

*ISA.00. .00. .ZZ.NORDNPG .01.000000000 .020201.0459.U.00401.000001650.0.P.>~*

*GS.PC.NORDNPG.000000000.20020201.0459.474.X.004010~*

*ST.860.000001245~*

*BCH.04.SA.10111111...20010717~*

*REF.IA.022222222~*

*REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~*

*DTM.001.20011207~ ß late ship*

*DTM.037.20011024~ ß early ship*

*CTT.0~*

*HEADER - FOB CHANGE*

*ISA.00. .00. .ZZ.NORDNPG .01.000000000 .020201.0459.U.00401.000001650.0.P.>~*

*GS.PC.NORDNPG.000000000.20020201.0459.474.X.004010~*

*ST.860.000001245~*

*BCH.04.SA.10122222...20010717~*

*REF.IA.022222222~*

*REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~*

*FOB.CC.....FA.Factory~ ß FOB change*



CTT.0~

HEADER - PO CANCEL - BUYER CANCELS ENTIRE ORDER - BCH01 value of '01'  
 ISA.00. .00. .ZZ.NORDNPG .01.000000000 .020201.0459.U.00401.000001650.0.P.>~  
 GS.PC.NORDNPG.000000000.20020201.0459.474.X.004010~  
 ST.860.000001245~  
 BCH.01.SA.10111111...20010717~ B 01 = Order Cancel  
 REF.IA.022222222~  
 REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~  
 CTT.0~

AI - ADD ITEM - POC03 BLANK  
 POC.1.AI..23.EA.5.95.PE.UP.429444444444.VA.MA12242425.IN.0.SK.123456~ B AI = Add Item  
 CTP..RES.12.97~  
 PID.F.08.VI..SS TEE~  
 PID.F.73.VI..TITANIUM~  
 PID.F.74.VI..XXL~  
 PID.F.09.VI..SS TEE~  
 SAC.N..VI.TC990101.....RH01~ SDQ.EA.92.0135.3.0224.2.0229.2.0231.2.0233.2.0270.2.0273.1.0274.3.0727.3.0764.1~  
 SDQ.EA.92.0771.2~  
 N1.ST.0299~

DI - DELETE ITEM - POC03 THRU POC07 BLANK - NO SDQ  
 POC.1.DI.....UP.888888888888.VA.W21212~ B DI = Delete Item(s)  
 PID.F.08.VI.. SKIRT~  
 PID.F.73.VI..KHAKI~  
 PID.F.74.VI..2~

CA - CHANGE ITEM - COLOR DESCRIPTION CHANGE - POC03, POC06, POC07 BLANK

Original 850  
 PO1.1.50.EA.38.PE.UP.555551234444.VA.STYLEB.IN.0~  
 PID.F.08.VI..SHOE2~  
 PID.F.73.VI..GREEN~  
 PID.F.74.VI..10.5 N~  
 SDQ.EA.92.0621.25.0623.25~

PO Change 860  
 POC.1.CA..50.EA...UP.555551234444.VA.STYLEB~ B CA = Change to line item(s)  
 PID.F.08.VI..SHOE2~  
 PID.F.73.VI..GREEN LTHR~ B COLOR CHANGE  
 PID.F.74.VI..10.5 N~  
 SDQ.EA.92.0621.25.0623.25~  
 N1.ST.0699~

CA - CHANGE ITEM - QUANTITY DECREASE - POC03, POC06, POC07 BLANK

Original 850  
 PO1.1.75.EA.27.PE.UP.555552225888.VA.SHOE15.IN.0~  
 CTP..RES.50~  
 PID.F.73.VI..BLACK~  
 PID.F.74.VI..10.5 N~  
 SDQ.EA.92.0621.25.0625.25.0626.25~  
 N1.ST.0699~

PO Change 860  
 POC.1.CA..60.EA...UP.555552225888.VA.SHOE15~ B CA = Change to line item(s) - POC04=60  
 CTP..RES.50~  
 PID.F.08.VI..SHOE~

PID.F.73.VI..BLACK~  
 PID.F.74.VI..10.5 N~  
 SDQ.EA.92.0621.20.0625.20.0626.20~      *β* New Store Qty adds up to 60  
 N1.ST.0699~

CA - CHANGE ITEM - QUANTITY INCREASE – POC03, POC06, POC07 BLANK

Original 850  
 PO1.1.75.EA.27.PE.UP.555552225888.VA.SHOE15.IN.0~  
 CTP..RES.50~  
 PID.F.73.VI..BLACK~  
 PID.F.74.VI..10.5 N~  
 SDQ.EA.92.0621.25.0625.25.0626.25~  
 N1.ST.0699~

PO Change 860  
 POC.1.CA..100.EA...UP.555552225888.VA.SHOE15~      *β* CA = Change to line item(s) – POC04=100  
 CTP..RES.50~  
 PID.F.73.VI..BLACK~  
 PID.F.74.VI..10.5 N~  
 SDQ.EA.92.0621.25.0625.25.0626.50~      *β* New Store Qty adds up to 100  
 N1.ST.0699~

CA - CHANGE ITEM - ADD A STORE TO AN ITEM – POC03, POC06, POC07 BLANK

Original 850  
 PO1.1.150.EA.8.PE.UP.555558989899.VA.STYLENM.IN.0~  
 CTP..RES.15~  
 PID.F.08.VI..ATHLETIC SHOE~  
 PID.F.73.VI..WHITE/STRIPE~  
 PID.F.74.VI..13.5W~  
 SDQ.EA.92.0621.75.0625.75~      N1.ST.0699~

PO Change 860  
 POC.1.CA..150.EA...UP.555558989899.VA.STYLENM~      *β* CA = Change to line item(s)  
 CTP..RES.15~  
 PID.F.08.VI..ATHLETIC SHOE~  
 PID.F.73.VI..WHITE/STRIPE~      PID.F.74.VI..13.5W~  
 SDQ.EA.92.0621.50.0622.50.0625.50~      *β* Store 622 listed with Qty of 50  
 N1.ST.0699~

CA - CHANGE ITEM – DELETE A STORE FROM AN ITEM – POC03, POC06, POC07 BLANK

Original 850  
 PO1.1.150.EA.8.PE.UP.555558989899.VA.STYLENM.IN.0~  
 CTP..RES.15~  
 PID.F.08.VI..ATHLETIC SHOE~  
 PID.F.73.VI..WHITE/STRIPE~  
 PID.F.74.VI..13.5W~  
 SDQ.EA.92.0621.75.0625.75~      N1.ST.0699~

PO Change 860  
 POC.1.CA..150.EA...UP.555558989899.VA.STYLENM~      *β* CA = Change to line item(s)  
 CTP..RES.15~  
 PID.F.08.VI..ATHLETIC SHOE~  
 PID.F.73.VI..WHITE/STRIPE~  
 PID.F.74.VI..13.5W~  
 SDQ.EA.92.0622.150~      *β* Store 625 NOT listed  
 N1.ST.0699~



PID.F.74.VI..UNSIZE~  
SDQ.EA.92.0622.12~  
N1.ST.0699~

PC - PRICE CHANGE – PROMOTIONAL PRICE CHANGE – POC03, POC06, POC07 BLANK

Original 850  
PO1.1.5.EA.34.7.PE.UP.888888889214.VA.SHOE555.IN.0~  
CTP..RES.99.95~  
CTP..PRP.45.95~  
PID.F.08.VI..SHOE~  
PID.F.73.VI..BLACK FABR~  
PID.F.74.VI..050~  
SDQ.EA.92.0760.5~  
N1.ST.0799~

PO Change 860  
POC.1.PC..5.EA...UP.888888889214.VA.SHOE555~ ~     β PC = Price Change  
CTP..RES.99.95~  
CTP..PRP.69.95~                             β New Promotional Price = 69.95  
PID.F.08.VI..SHOE~  
PID.F.73.VI..BLACK FABR~  
PID.F.74.VI..050~  
SDQ.EA.92.0760.5~  
N1.ST.0799~

PC - PRICE CHANGE - PROMOTIONAL PRICE ADDED - POC03, POC06, POC07 BLANK

Original 850  
PO1.5.21.EA.8.78.PE.UP.815555555555.VA.101.IN.0.  
CTP..RES.26.  
PID.F.08.VI..SHIRT.  
PID.F.73.VI..BLACK.  
PID.F.74.VI..S.  
SAC.N..VI.TC990101.....NL01.  
SDQ.EA.92.0760.5~  
N1.ST.0799~

PO Change 860  
POC.5.PC..21.EA...UP.815555555555.VA.101.  
CTP..PRP.18.9.                             <--- NEW PROMOTIONAL PRICE  
CTP..RES.26.  
PID.F.08.VI..SHIRT.  
PID.F.73.VI..BLACK.  
PID.F.74.VI..S.  
SDQ.EA.92.0760.5~  
N1.ST.0799~

PC - PRICE CHANGE – PRICE CHANGE AND STORE ALLOCATION CHANGE – POC03 BLANK

Original 850  
PO1.1.8.EA.18.48.PE.UP.444444405009.VA.M999999.IN.0~  
CTP..RES.32.95~  
PID.F.08.VI..DRESS~  
PID.F.73.VI..BLACK~  
PID.F.74.VI..7~  
SAC.N..VI.TC990101.....NL01  
SDQ.EA.92.0001.1.0005.1.0004.6~  
N1.ST.0089~

PO Change 860

POC.1.PC..8.EA.16.8.PE.UP.444444405009.VA.M999999~  $\beta$  PC = Price Change – POC06 = 16.8  
CTP..RES.32.95~  
PID.F.08.VI..DRESS~  
PID.F.73.VI..BLACK~  
PID.F.74.VI..7~  
SDQ.EA.92.0001.5.0005.2.0004.1~  $\beta$  Store distribution changes  
N1.ST.0089~