

February 3, 2011

Subject: Nordstrom REVISED NOTICE on Real and Faux Fur Labeling and Content Compliance for All Products

Dear Nordstrom Vendor:

As we wind up the 2010 holiday season and begin buying for Fall 2011, we are writing to you again to clarify Nordstrom's expectations with respect to real and faux fur labeling and content. **Nordstrom's requirements on real and faux fur labeling apply to all products we sell, including apparel, footwear, accessories, handbags, hats, scarves, wraps, gloves, pillows and throws.**

Several states, including New York, Delaware, Wisconsin, Massachusetts, and New Jersey have enacted state fur labeling requirements that are currently in effect. There is no "fur dollar value exemption" under these state laws. California's new fur labeling law becomes effective in September 2011. At the federal level, the Truth in Fur Labeling Act was recently signed by the President. This new federal legislation also eliminates the \$150 exemption.

As a Nordstrom supplier, you are expected to review, understand and comply with these laws and with Nordstrom's requirements. Nordstrom will not segregate goods sold in one state from those sold in another. **Accordingly, every product you sell to Nordstrom must comply with every state and federal law on fur and faux fur labeling.** Please be aware that the obligation to comply with all applicable laws and regulations remains yours and Nordstrom has no obligation and does not endeavor to provide you with updates as new legal developments occur.

Additionally, as we reminded you in April 2010, Nordstrom does not accept any product that contains any amount of Asiatic Raccoon (raccoon dog) fur.

Accordingly, Nordstrom is reiterating the following labeling and content requirements for all Nordstrom vendors of real and faux fur items.

1. All products containing real fur (including shearling):

- All products containing real fur must be completely and accurately labeled to meet all the labeling requirements set forth in the Fur Products Labeling Act, new Truth in Fur Labeling Act, and state fur laws, regardless of value of the fur item, including, but not limited to, the following:
 - The name or names (as set forth in the Fur Products Name Guide) of the animal or animals that produced the fur;
 - The name of the country of origin of any furs used in the fur product.
- The permanent fiber content label must include the words: **"Real Fur."**
- Nordstrom will not accept any product containing any amount of Asiatic Raccoon (raccoon dog) fur.
- Nordstrom will not accept any product containing any amount of fur or skin from any creature protected under the Endangered Species Act.
- Nordstrom will not accept any product with fur obtained through illegal methods.

2. All products containing faux fur:

- The permanent fiber content label must include the words: **"Faux Fur."**

Vendors not meeting these labeling or content requirements are subject to expense offset fees and/or returns, at Nordstrom's discretion.

Thank you for your prompt attention to, and compliance with, these matters.

Further information about supplier compliance and reference materials for fur labeling and content can also be found at www.nordstromsupplier.com. Should you have any questions, feel free to contact April Rettkowski, april.rettkowski@nordstrom.com or 206-303-4411.

Sincerely,

Pete Nordstrom
Executive Vice President and President, Merchandising