

NORDSTROM

November 26, 2012

Re: Court-Ordered Lead Requirements for Fashion Accessories and Footwear

Dear Nordstrom Vendor:

This letter contains an important reminder about lead content requirements for certain **Fashion Accessories and Footwear** (footwear, belts, handbags, wallets, purses, clutches and totes) sold to Nordstrom. As part of a court-approved Consent Decree and settlement of legal actions related to California Proposition 65, Nordstrom and many retailers and manufacturers have agreed not to purchase or sell certain Fashion Accessories and Footwear that fail to comply with certain lead content requirements. At Nordstrom, we value our partnerships with vendors and appreciate your prompt attention to this matter.

As of December 1, 2012, all **footwear and belts** supplied to Nordstrom must meet the following maximum allowable lead levels:

- Paint or other surface coating - 90 ppm
- Leather (including composited leather) - 300 ppm
- Polyvinyl Chloride (PVC) - 200 ppm
- Metal, plastic, and other components – 300 ppm

All **handbags, wallets, purses, clutches, and totes** currently supplied to Nordstrom should already be in compliance with the above standards.

Nordstrom requires that **all** Fashion Accessories and Footwear comply with these limits, and Nordstrom will not segregate goods by state.

The lead limits set by the Consent Decree are being continuously monitored by the Center for Environmental Health, an outside consumer advocacy group. Under the terms of the Consent Decree, supplying or selling goods that exceed the lead limits may result in a fine being assessed in the range of \$5000 - \$10,000. Nordstrom expects all of its vendors to comply with the applicable laws and regulations of the United States and those of the respective country of manufacture or exportation. Please be aware that the obligation to comply with all applicable laws and regulations, as well as the Consent Decree concerning lead levels in Fashion Accessories and footwear, remains yours, and Nordstrom has no obligation to provide you with updates as new legal developments occur. Vendors supplying non-compliant merchandise to Nordstrom are subject to expense offset fees, and/or returns, as well as indemnification and/or reimbursement of any fine paid by Nordstrom.

We'd also like to take this opportunity to draw your attention to another issue regarding lead content limitations:

- Effective as of January 1, 2010, in the state of Illinois, the Illinois Lead Poisoning Prevention Act requires that a warning label be placed on specified items (children's jewelry, child care articles and toys containing paint) if their total lead content is between 40 ppm and 300 ppm or if lead in their paint or surface coatings is between 40 ppm and 90 ppm..
- Any such warning label must appear on the product itself or on the label of the product's immediate container and must include at least the following statement: "WARNING: CONTAINS LEAD. MAY BE HARMFUL IF EATEN OR CHEWED. MAY GENERATE DUST CONTAINING LEAD." The warning must be conspicuous, legible, and located in a prominent place on the item or package, and it must contrast with the typography, layout and color of the other printed matter. Please remember, Nordstrom requires that **all** products comply with these requirements, and Nordstrom will not segregate goods by state.

Thank you for your prompt attention to, and compliance with, these requirements. Further information about supplier compliance and reference materials can be found at www.nordstromsupplier.com. Should you have any questions, please feel free to contact April Rettkowski at (206) 303-4411 or april.rettkowski@nordstrom.com.

Sincerely,



Pete Nordstrom.
Executive Vice President and President, Merchandising