

# NORDSTROM

April 8, 2010

Re: Fur Labeling and Content Compliance

Dear Nordstrom Vendor:

Nordstrom values the relationships we have with all of our business partners. We are writing to reiterate our standards with respect to fur and faux fur labeling and content, and to make you aware of a change to Nordstrom's requirements. As you know, Nordstrom expects all of our business suppliers to comply with the applicable laws and regulations of the United States and those of the respective country of manufacture or exportation. As a Nordstrom supplier, you are expected to review, understand and comply with these requirements. Please be aware that the obligation to comply with all applicable laws and regulations remains yours and Nordstrom has no obligation and does not endeavor to provide you with updates as new legal developments occur.

As we reminded you in October 2007, several states require special labeling of real fur and faux fur products, regardless of the dollar value of the fur item. There is also recent activity at the federal level which causes us to reasonably believe that the exception to the Fur Products Labeling Act for fur items valued at less than \$150 may be eliminated, and full labeling requirements may soon apply to all products containing real fur (including shearling), regardless of value. **Additionally, due to a change in corporate policy, as of May 1, 2010, Nordstrom will no longer accept any product that contains any amount of Asiatic Raccoon (raccoon dog) fur.**

Accordingly, Nordstrom is reiterating the following enhanced apparel labeling and content requirements for all Nordstrom vendors of real and faux fur items.

1. **Products containing real fur (including shearling):**

- All products containing real fur must be completely and accurately labeled to meet all the labeling requirements set forth in the Fur Products Labeling Act, regardless of value of the fur item, including, but not limited to, the following:

The name or names (as set forth in the Fur Products Name Guide) of the animal or animals that produced the fur;

The name of the country of origin of any imported furs used in the fur product.

- The permanent fiber content label must include the words: "**Real Fur.**"
- Nordstrom will not accept any product containing any amount of Asiatic Raccoon (raccoon dog) fur.
- Nordstrom will not accept any product containing any amount of fur or skin from any creature protected under the Endangered Species Act.
- Nordstrom will not accept any product with fur obtained through illegal methods.

2. **Products containing faux fur:**

- The permanent fiber content label must include the words: "**Faux Fur.**"

**Vendors not meeting these labeling or content requirements are subject to expense offset fees and/or returns, at Nordstrom's discretion.**

Thank you for your prompt attention to, and compliance with, these matters.

Further information about Supplier compliance and reference materials for fur labeling and content can also be found at [www.nordstromsupplier.com](http://www.nordstromsupplier.com). Should you have any questions, feel free to contact me.

Sincerely,

Pete Nordstrom  
Executive Vice President and President, Merchandising