

December 4, 2007

Dear Nordstrom Supplier,

This letter serves as a reminder of our upcoming changes for Nordstrom Direct.

Effective January 1, 2008 Advance Ship Notice (EDI 856) and related GS1-128 carton label will be required for Nordstrom Direct shipments. Failure to comply with these requirements will result in expense offset fees.

Effective February 1, 2008, Nordstrom will implement revised expense offset fees for Nordstrom Direct purchase order violations. These will apply to all shipments sent to DC 599 for Store 808 on or after February 1st.

A Purchase Order (PO) violation expense offset fee will be issued when one or more of the following errors are identified:

- Error type "SNOPO": The shipment included UPCs that were not valid in our system at the time of DC receipt.
- Error type "Exceeds PO": The shipment included units in excess of what was ordered.
- Error type "Distro Error": The shipment included units for stores which were not allocated according to the PO.

Your company's compliance with our EDI requirements and related industry standard guidelines will serve to expedite the transfer of merchandise, resulting in improved customer service, more rapid payment to your company, and potential increases in sales. We appreciate your partnership and look forward to your successful implementation of these requirements.

If you have any questions in regard to these policies, please refer to the Nordstrom Direct Expense Offset Policies within our online Supplier Compliance Manual at www.nordstromsupplier.com.

If you would like to see all previous communication on these upcoming changes they can be found at www.nordstromsupplier.com. Click on the Vendor Communications link and search for these communications titled Nordstrom Direct Suppliers 2007 PO Violation Policy Letter (25 July 2007) and Nordstrom Direct ASN Requirements Letter (14 September 2007).

Should you have questions or need assistance in meeting our requirements please contact the Supplier Compliance department at cmio.compliance@nordstrom.com or by phone at 877-444-1313. option 1, option 2.

Sincerely,

Mary Porter
Director, Supplier Compliance
Nordstrom Inc.