

# NORDSTROM

Dear Nordstrom Vendor:

February 20, 2008

Nordstrom is excited to announce that we will be a one of three retail participants in the Luxury Retail Seminar taking place on April 9, 2008 at the Renaissance Orlando Resort at SeaWorld in Orlando, Florida. Our team is participating in this first Luxury Retail Series, hosted by VCF, because we believe that formal and informal communications with our vendors is an important component of a sound trading partner relationship. We invite you to join us on April 9th in Orlando, FL.

The program includes an agenda that has been especially designed with you in mind. Our goal is to provide clear priorities and identify best practices during this extensive one-day event. Important insights into these four vendor process touch points will be discussed during our presentations to you:

- Operations
- Transportation
- Accounts Payable
- EDI/Vendor Compliance

In addition to the larger general sessions, you will have the opportunity to meet with Nordstrom's representatives through pre-scheduled one-on-one meetings.

This event is being held on Wednesday, April 9th which is the third day of the VCF spring conference, The Retail Agenda: Performance Optimization 2008. As an incentive to participate in this week of collaboration, we have asked VCF to extend special pricing to our vendors allowing them to attend both the VCF conference and the Luxury Retail Series at a reduced rate. Registration and agenda information about the Luxury Retail Series as well as the information about VCF spring conference are available at [http://www.vcfww.com/vcf\\_event.asp](http://www.vcfww.com/vcf_event.asp)

A number of different individuals from your company will benefit from this event. Because there is significant value in multiple team members participating together, we encourage as many members from the "Order to Cash" process team, including supply chain, finance, and vendor compliance to join with us for the Luxury Retail Series and perhaps The Retail Agenda: Performance Optimization 2008 program as well.

We look forward to working together towards mutually growth and success at this unique event. Please forward to anyone in your company who may be interested in attending.

Sincerely,

Mary Porter  
Director, Corporate Merchandise Information Office  
NORDSTROM, INC.