

NORDSTROM

October 15th, 2017

Dear Nordstrom Supplier,

We have several changes happening with Nordstrom Rack Division. We have moved to a new ordering system for our Rack Stores which is allowing some great enhancements as well as branching into Canada with our first Rack opening in early 2018.

RACK TICKETING

We are excited our Rack suppliers (both EDI and Non-EDI capable) can now access tickets at a PO level, making it much easier to order tickets for their Rack PO's, which will help with speed to store.

Nordstrom is now uploading PO's to FineLine's FASTRAK system for all Rack POs once they have been approved. To get set up with a FASTRAK account simply reach out to support@finelinetech.com and provide your Nordstrom assigned supplier number. From there you will then be able to complete the registration process and will begin being notified by email when new POs have been uploaded. Ticket turnaround is 36-48 hours and can be produced in the US or China.

CANADA RACK TICKETING – SEASON CODE FOR “COMPARE” AT TICKETING

Canada Rack orders written using the “RC” – ‘Compare At’ ticket format will now require a season code on the ticket. Beginning November 3rd 2017 orders with a specified season code entered will be transmitted to the Supplier via EDI or be on the PDF sent to Non EDI Suppliers. The season code will be provided by the Supplier to the merchant indicating when the product first became available in the full price market. When the PO is transmitted, the season code will show as SYY or FYY; indicating one of two seasons – Spring and/or Fall.

Example: S16 would indicate Spring 16. This will need to translate to your ticket for the season code as Spring 16 and F15 would need to translate to Fall 15.

SUPPLIERS CAN NOW SELECT EITHER THE 850FR or the 860 FOR PO CHANGES

With our new PO ordering system, our Nordstrom Rack suppliers and all Canadian suppliers may now request either the EDI 860 (PO Change) or the EDI 850FR (Full Replacement) for PO changes.

It is important to know the differences between the two. The EDI 860 transmits ONLY what was changed and is sent every time a change is made. The EDI 850FR is a complete PO replacement including everything on the PO, changed and unchanged. Another important note is the EDI 850FR is sent on the default FR Date (30 days before the not after date on the PO) and then at every subsequent change after that until the Not After Date is reached. For more information, see our EDI Requirements in our Business Basics Manual.

NOTE: U.S. Nordstrom Full Line and Nordstrom.com will continue to only have the EDI 860 as the only option. If you are not currently receiving a PO change notifications or want to change to the 850FR, where applicable, please reach out to Nordstrom Supplier Compliance (nordsupcmplnc@nordstrom.com) and ask to be activated. If you sign up for the 850FR you will still only receive the EDI 860 for your U.S Full Line and Nordstrom.com orders.

NEW EASIER TO USE SUPPLIER COMPLIANCE MANUALS

Nordstrom just rolled out our new supplier compliance manuals. Many of our supplier partners gave us feedback that our manuals were too big and confusing. These manuals have been simplified and are now process oriented (i.e. Hanging, Ticketing, etc.) and are no longer segregated by division (i.e. FLS/Rack, Nordstrom.com, nordstromrack.com | HauteLook). We now just note division exceptions within the process manual; check them out at www.nordstromsupplier.com.

Again, we are really delighted about all the new enhancements / changes listed above and hope they make being a Partner with Nordstrom an even better experience as they are intended. Questions can be sent to frm@nordstrom.com.

Best Regards,

Nordstrom Floor Ready Compliance