

NORDSTROM

October 3, 2014

Re: Fur-labeling/compliance

Dear Nordstrom Vendor,

Nordstrom values the relationship we have with all of our business partners. We are writing this letter to reiterate our standards with respect to fur and faux-fur labeling and to make you aware of Nordstrom requirements.

As you know, Nordstrom expects all of our business suppliers to comply with the applicable laws and regulations as well as Nordstrom requirements. Every product you sell to Nordstrom must comply with every state and federal law on fur and faux-fur labeling. Nordstrom expects you to label all products including footwear, accessories, handbags, hats, scarves, wraps, gloves, pillows, throws and rugs. Additionally, Nordstrom does not accept any product that contains any amount of Asiatic Raccoon (raccoon dog) fur; Nordstrom only accepts raccoon fur originated from North America.

Products containing real fur (including shearling, calfhair and ponyhair) must include:

- The name or names (as set forth in the Fur Products Name Guide) of the animal or animals that produced the fur.
- The name of the country of origin of any imported furs used in the fur product.
- The permanent fiber content label must include the words: "Real Fur" or "Genuine Fur." Please note "100%" is not an acceptable substitution.
- Must meet all other required labeling guidelines.

Products Containing Faux Fur

- The permanent fiber content label must include the words: "Faux Fur."
- Must meet all other required labeling guidelines.

Vendors not meeting these requirements are subject to RTVs and/or expense offset fees per Nordstrom's discretion.

Nordstrom will reach out to you to provide verification and documentation of labeling on fur and faux-fur items. In order to strive for ample transparency with our customers we'll work with you to obtain all required labeling information and may follow up to ensure we are providing the best, thorough communication to our customers.

Thank you for your prompt attention to, and compliance with, these requirements. Further information about supplier compliance and reference materials can be found at www.nordstromsupplier.com. Should you have any further questions, please contact your Nordstrom buying partners.

Sincerely,



Peter E. Nordstrom
President of Merchandising

ADDITIONAL INFORMATION AND RESOURCES:

Federal Textile and Wool Acts: <http://www.business.ftc.gov/documents/bus21-threading-your-way-through-labeling-requirements-under-textile-and-wool-acts>

Federal Fur Products Labeling Act: <http://business.ftc.gov/documents/alt006-fur-mation-alert-how-comply-fur-products-labeling-act>